



Program & Personal Charges

PROGRAM CHARGES

Room and Tax

Bankers Life will pay for your hotel room and tax depending on how you qualified (see below):

| Attendee | Arrivals | Departures |
|--|---------------------------|-------------------------|
| PHC Elite Qualifiers Territory Vice Presidents Senior Home Office Team | Tuesday, April 5 | Sunday, April 10 |
| PHC Qualifiers Executive Council Members Top 5 USMs | Wednesday, April 6 | Sunday, April 10 |
| <u>General Qualifiers:</u> 1 st Year Rookie, Rookie Agent, Sophomore Agent, Veteran Agent, UFT, USV, USM, Satellite, FTA COMP, BPO Flight, BSM, RD, Promotions, Exceptions & Invited Home Office | Thursday, April 7 | Sunday, April 10 |

Personal Charges

Transportation:

Bankers Life will only be able to arrange transportation for additional guests with the same flight itineraries as the qualifier on main arrival and departure dates only (April 5, 6, 7 & April 10). Additional guests with different itineraries will need to arrange transportation on their own. The buy-in cost of a one-way transfer between the airport and the Fiesta Americana Grand Coral Beach for an additional guest is \$27 per person (\$52 for round-trip).

Additional Personal Charges

Hotel:

Personal charges are at the attendees' expense and must be settled with the front desk at check-out. Personal charges consist of any charges not outlined on this website as part of the Company-sponsored convention program. Upon check-in at Fiesta Americana Grand Coral Beach, you will be required to post a personal credit/debit card or cash (\$100.00 USD per day) to cover any incidental charges incurred during your stay.

Personal charges include: laundry, valet, in-room TV movies & games, room service delivery, dining charges at Le Basilic, premium bar brands, shop purchases, parking charges, spa, business center charges, medical bills, entertainment, and additional recreational activities. All rooms are non-smoking; smoking is only allowed in designated smoking areas. You will be responsible for any charges associated with any additional guest meals. Internet is available free of charge in your sleeping room and public hotel areas.



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Additional Personal Charges

Transportation:

Airline Luggage Charges, ground transportation to/from your home and the airport, meals at the airport and any additional fees associated with your travel that may conflict with the Bankers Life agenda is at your own expense.

1099 / W2:

The 1099 / W2 report of convention qualifiers will carry an approximate charge of \$4,180 per couple for general qualifiers, \$4,720 per couple for PHC, EC and Top 5 USM Qualifiers and \$5,260 per couple for PHC Elite, TVP's and SRHO. The exact cost will not be known until after the convention when we have final land and airfare costs. This charge is in compliance with the applicable provisions of the Internal Revenue Code.

Gratuities

The Company has pre-paid gratuities for luggage handling at the Cancun airport, ground transportation to/from the airport, activities, bellman at Fiesta Americana Grand Coral Beach, housekeeping and outlined program meals. You may offer a gratuity for a special service you requested and received as an individual, but you are not expected to provide gratuities in conjunction with company-sponsored events. Bankers Life is on the Limited All-Inclusive plan meaning meals and select beverages are included. A small gratuity when dining or drinking on property is not necessary but much appreciated by the staff.

Credit card purchases will be converted from pesos to dollars so the total amount shown on bank statements may vary slightly. Cash (pesos or dollars) are accepted everywhere. There is an ATM machine in the lobby.